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OUT

Lesbian/Gay/Bisexual/Transgender
 (LGBT) Well-Being

Annual Report 2014/15

Coming of age



Message from the Board Chairperson & Director



It gives me great pleasure to introduce our Annual Report. "Coming of Age" aptly describes an important transition in society, and where we are on the age scale. In our view, a period of growth is also an opportunity to reflect on where we are, and on the conditions and context that shapes us.

During the past year OUT consolidated its efforts in various fields despite various socio-political, economic and financial challenges. Our endeavours in the LGBT sector are always a work in progress, and we constantly learn that there is much unfinished business in the challenging spheres of heterosexism, HIV, mental health and other health-related problems in our communities.

While we have not as yet, fully matured as an organisation, we are making good progress with ongoing learning. I am of the firm belief that an organisation that delivers quality service, such as ours, plays an integral part in the development of a healthy society. At OUT, we have much to be proud of and we will continue to build upon our progress with strategies and services to further our mission.

On behalf of the Board, I would like to thank our Director, as well as all other staff, and our volunteers for their dedicated efforts, passion and resilience in delivering results that have made OUT the organisation it is today. We are also immensely grateful to all our funders, donors and friends who continue to support, invest and trust the OUT brand in our undertakings in the LGBT sector. Your efforts, in numerous challenging and volatile environments are laudable.

Finally, the Board is extremely proud of our successes and we encourage you to join us in our mission to provide quality direct health services to our LGBT communities. I take pride in our accomplishments and we look forward to future achievements.

The Chairperson of the OUT Board - **Professor Vasu Reddy, PhD**



I have been working with OUT for much of its 21 years of existence. As the second oldest LGBTI NGO in South Africa, OUT has much to celebrate. We have come of age and now enters the phase of 'adulthood'. Over all these years, probably the most important factor that allowed us to survive and grow was, at a personal and micro level, that of individuals' perseverance and consistency. OUT has experienced many crises and successes, but the total commitment of so many people allowed us to survive and flourish.

Many LGBTI community groups face increased financial strain and their continued existence is therefore under threat. These stressors are partly due to the increasing unstable macro environment in South Africa. Present-day South African society is marked by low levels of service delivery, chaotic and violent communities, and deep hopelessness that are masked with a good dose of false bravado. This dire context, layered with societal homophobia, results in helplessness among LGBTI individuals. There have been definite shifts away from the inclusiveness that marked the 1994 period to nationalism and serving a few. This threatens, what is seen as outside and 'weak' societal groups, such as LGBTI people.

We are aware of these changes but believe, to some extent, that they further rationalise the need for effective LGBTI services. This has always been OUT's great success - We deliver. While there are many ideologies that make great promises, but rarely delivers, OUT has a reputation for delivery of services. We are also 'correct' to work comprehensively within the spheres of HIV and hate crimes despite recent HIV programmes that promulgate a focus on behaviours and that ignore identity.

My years at OUT have been very fulfilling and I am fortunate to work in an area that is close to my heart. Over the years, OUT has grown from providing direct limited services to offering comprehensive health- and mental health services. We have used our expertise to mainstream LGBTI issues within Government, most notably the training over 6 000 health care workers. Implementation expertise also informed advocacy efforts and there has been a broadening of not only laws and policies, but also a broadening of the provision of programmes and resources by the Government.

In looking back over the last 21 years, I especially want to acknowledge the role of the Schorer Foundation, the late Riek Stienstra and Prof Juan Nel for opening up possibilities of areas of work such as research and mainstreaming. I also want to sincerely thank Prof Vasu Reddy (OUT Board Chair), Robert Cameron Ellis (Board Treasurer), Steve Letsike and Bram Langen for their continued support and inspiration.

The past year was good and this Report reflects our achievements. I believe that the future holds better things. We enter the new year with two exciting new projects. The first includes the opening of the OUT Clinic and partnership with the Gauteng Department of Health, and the development of a new model of service delivery. The second involves establishing a new partnership with the US Department of State to address hate crimes and discrimination. I am sure that the committed and skilled OUT staff will make a huge successes of endeavours and that our Board Members and long-term funders will continue to build OUT and their important work.

The Director of OUT - **Dawie Nel**

OUT continued with its implementation of its strategic plan (2013-2018). The plan incorporates the levels of direct service delivery, mainstreaming of expertise, and advocacy. Advocacy has been refined and now focusses on issues relating to the HIV and hate crimes areas. OUT's scope of work aims not to expand but rather its intention is to maintain current scope of work, staff component and levels of funding. Other important decisions taken include broadening the income base to South African companies and to generate own income through the clinic.

OUT provided expert services to a significant number of clients. The clinic had 721 clients who received comprehensive HIV care, and the psychosocial services served 433 clients. Figures for the distribution of condoms and lubrication remained impressive and 121 591 clients were reached. On-line prevention work took place through the Men2Men and Women2Women sites that had 70 450 visitors. The peer programme reached 6336 people.

Hate crime services provided psychosocial, medical and legal support to almost 90 people. These services were provided by partners in the three provinces of Gauteng, KwaZulu Natal and the Western Cape. Many of the cases were referred to the Department of Justice Rapid Response team with mixed success. Through cases are being closed we feel monitoring, follow-up and accountability can be improved.

Training continued and more than 300 health care workers were trained. OUT continued its collaboration with the COC of the Netherlands, and developed programmes in the region and in 10 countries. Master trainers were trained and there are plans to have a common campaign throughout the Southern African Region.

Representation continued within the SA National AIDS Council (SANAC) through the LGBTI Sector. A co-ordinator was employed for 12 months but this will not be enough time to start-up and follow-through on activities. Members were not very active and it was difficult to motivate the National Department of Health to achieve outputs as per the Sector plan. There was the start-up of a LGBTI Sector in Gauteng and there are partner organisations in all sub-districts. The Gauteng Department of Health seems serious in its support of LGBTI issues; they will support the OUT clinic in the new year by providing commodities to all three key populations (MSM, sex workers and people who inject drugs).

Jay Matlou re-joined OUT after an absence of two years and we are very fortunate to have his skills and energy on-board again. Dr Mandisa Kakaza resigned from the OUT Board in August 2014 as did Steve Letsike (February 2015). The organisation faced a difficult year financially. Sigrid Rausing Trust unexpectedly ended their support in October 2014 and a planned collaboration with ICAP did not materialise. Fortunately new funding prospects materialised and the Board carefully steered OUT thus ensuring cash flow and continued operations.

OUT'S VISION

OUT is dedicated to the building of healthy and empowered lesbian, gay, bisexual and transgender communities in South Africa and internationally. OUT wants to reduce heterosexism and homophobia in society.

OUT'S MISSION

OUT works towards lesbian, gay, bisexual, transgender peoples' physical and mental health and related rights.

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OUT would like to thank the following people:

The Gauteng Department of Health

Helen Savva

Chad Wesen (US Embassy)

Mainline (the Netherlands)

Andrew Lambert, Andrew Scheibe, Andrea Schneider and the TB/HIV Care team

Avri Spilka

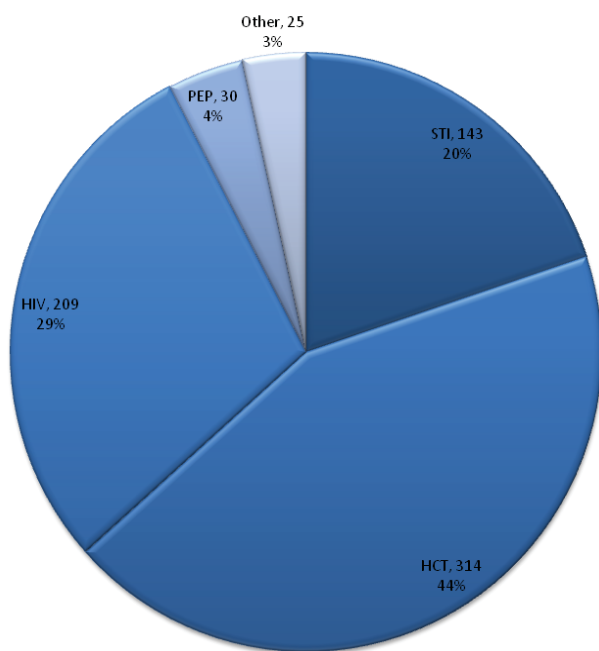
Sandra Swart and Roux & van Rooyen

OUT wish to thank the following Peer Educators for their passion and dedication during the past year, in support of OUT's work and for making Pretoria and its surrounds a safer and better place for all:

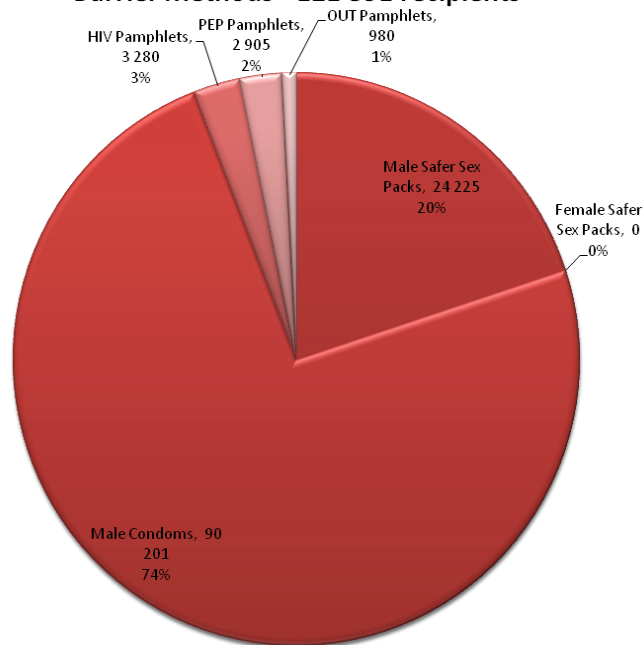
- Agrippa Makhubela
- Happy Phaleng
- Tsepang Mbatha
- Karabo Moagi
- Fortune Yaka
- Gene Mokoatlo
- Elliot Mabasa
- Sam Nthusane
- Edwin Mamogobu

DIRECT SERVICES AND THE YEAR IN NUMBERS

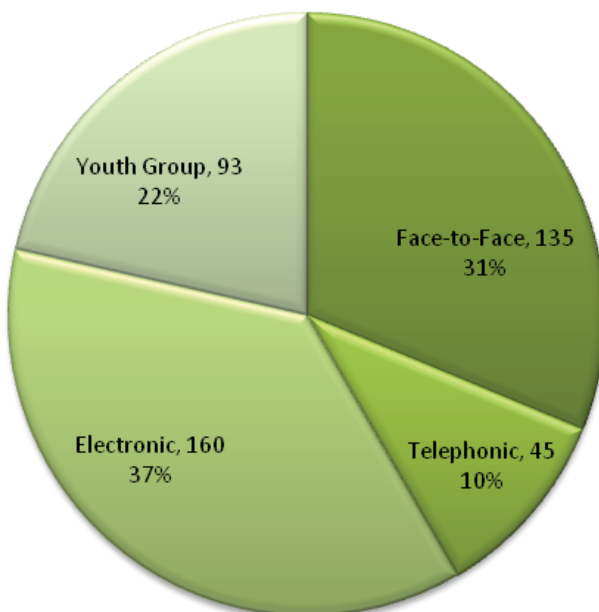
Clinic - 721 appointments/services



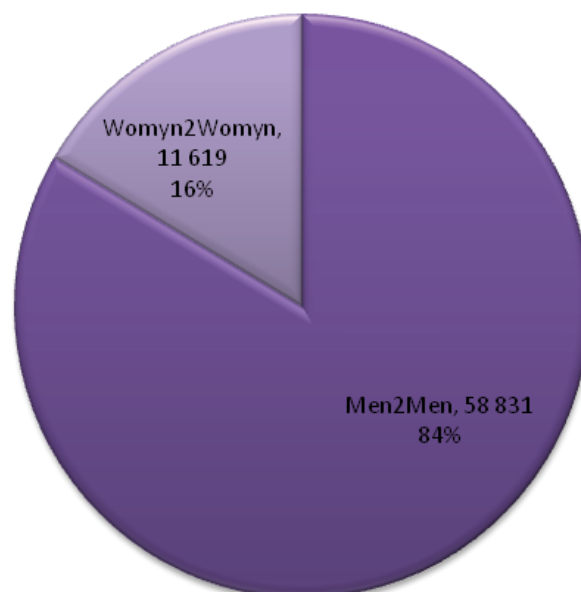
Barrier Methods - 121 591 recipients



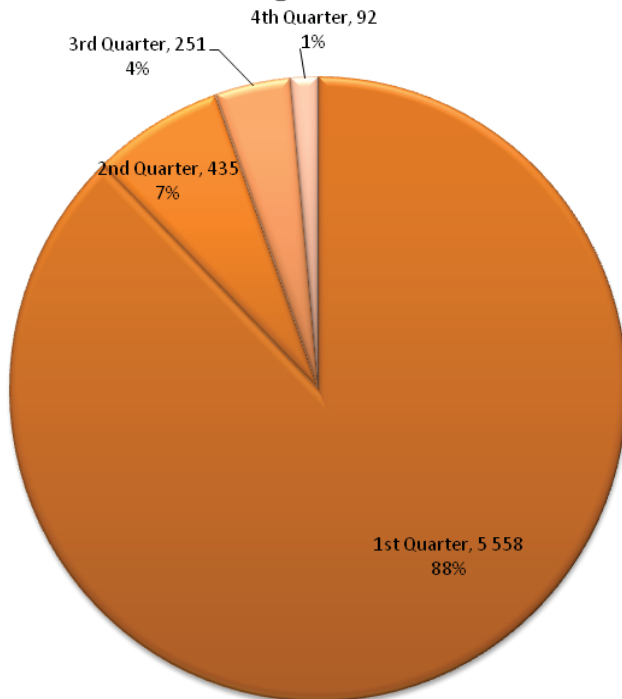
Psychosocial Services - 433 client



Online Interventions - 70 450 users



Peer Outreach Programme - 6 336 contacts



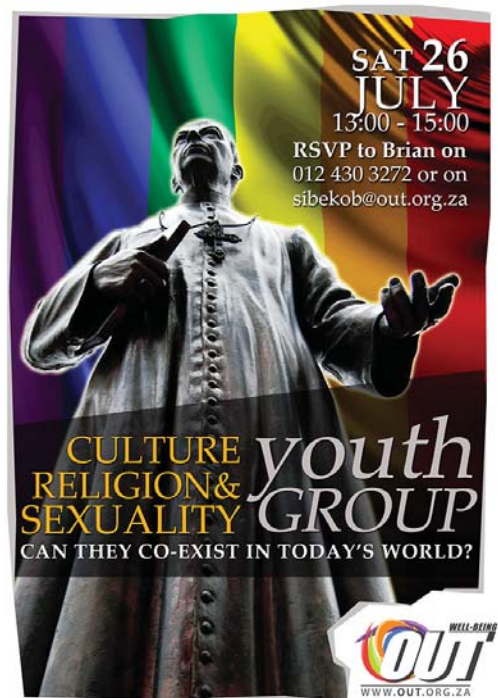
During the 2014/15 financial year, OUT's **Direct Services** focussed on the physical and psychological well-being of LGBT individuals. A total of **199 531** individuals were reached during this period. OUT's comprehensive service model included preventative work, as well as the provision of care and treatment. These services which were the OUT clinic, psychosocial support programme, barrier method programme, community outreach and online interventions.

The OUT **Clinic** continued to offer the following services: HIV counselling and testing (HCT), CD4/Viral load testing, referral for anti-retroviral treatment (ART), screening and treatment for Sexually Transmitted Infections (STI's), screening for Tuberculosis (TB), provision of Post-exposure Prophylaxis (PEP), general physical examinations, and follow-up. The clinic is staffed by a full-time registered nurse. Where needed, clients were referred to affirmative health care practitioners in OUT's network, such as the Sediba Hope Medical Centre.

A small research study, which started in early 2012, to determine which issues compromise access to health facilities, is still on-going. This study is conducted in collaboration with the UNISA Department of Psychology. The clinic has seen a decrease in the number of clients accessing the services (compared to 2014), probably due to the fact that ART medication is not free of charge, and a shift in the way people view their sexual behaviour and the danger of HIV.

Since effective treatment is available, HIV does not seem to pose such a threat anymore. An attempt to increase the client numbers was made by starting with mobile testing at sex clubs, as well as at informal events in township areas. OUT will endeavour to send the Peer Outreach Workers on HCT training to enable them to do HCT at mobile events and venues. The aim is to increase the number of clients who access the services, by taking the services into the townships to the people.

Psychosocial Services included face-to-face, telephonic and online (electronic) counselling. Face-to-face and online counselling saw a decrease compared to the 2013/14 period. The decrease was probably caused by the fact that the three counsellors were reduced to only two, since one of the consultant was no longer available to offer counselling. The most prevalent difficulties involved clients with relationship challenges, coming out, anxiety and depression due to insecurities regarding sexual identity.

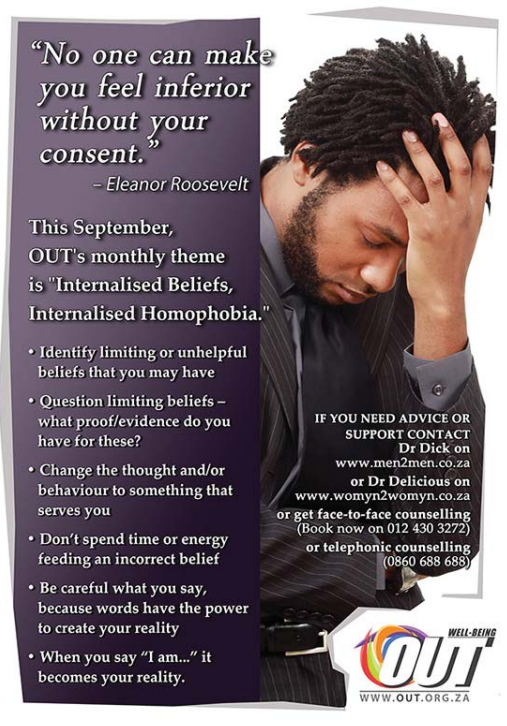


Youth Group poster / invite

Monthly Youth Group Meetings, focussing on themes based on challenges experienced by LGBT youth, showed a slight decrease in attendance numbers. The Psychosocial Poster Campaign continued to raise awareness regarding psychosocial challenges faced by LGBT individuals.

OUT's **Barrier Method Programme** enabled thousands of individuals to make responsible choices regarding their sexual health and well-being. Male safer sex packs (containing condoms, lubrication and informative brochures) were distributed at OUT reception, venues frequented by LGBT individuals, events (such as Pride

Events) and to community members through outreach programmes. A decision was made to discontinue the Female Safer Sex Packs, since the Department of Health stopped supplying dental dams, thus they became expensive to procure. Condoms and lubrication were distributed to gay saunas and sex clubs. Printed materials, including PEP pamphlets, HIV pamphlets (designed and printed), and OUT pamphlets (designed and printed) maintained good levels of distribution. The process of reviewing and updating of printed materials, and the developing and printing of new materials (eg HIV and OUT pamphlets), based on the needs of the LGBT community, continued.



Monthly psychosocial theme poster

Online interventions (prevention) are available on the OUT's www.men2men.co.za and www.womyn2womyn.co.za websites. Compared to the 2013/14 period, the websites have seen an increase in the number of visitors. The number of visitors to the M2M website increased significantly, while the number of visitors to the W2W website decreased slightly. These websites include useful comprehensive sexual health information and articles as well as a facility to ask "Dr Dick" and "Dr Delicious" questions. Although the visitors are mainly South African, there are a number of international visitors. The Womyn2Womyn site will be updated to make it more attractive to users.

The **Peer Education Outreach Programme** remained a valuable asset for OUT, ensuring that OUT remained actively involved in reaching out to community members of townships in the greater Tshwane area. The programme involved a group of enthusiastic and dedicated young

men, recruited directly from the community and trained to become effective role models and opinion leaders, who work directly and informally within their own social and sexual networks. OUT continued investing in the personal development of peer educators through monthly group sessions and monthly individual mentorship sessions. The peer educators initially met every two weeks to report on work that had been done and to plan interventions for the following two weeks. Unfortunately OUT lost the funding for the programme (due to problems between the funder and their back donor), and the programme activities and outputs had to be reduced. This had a significant impact on the number of people reached through the programme.

HATE CRIMES SERVICES

The **Love not Hate Programme** ran from 1 October 2013 – 30 September 2014. The programme included the following outputs:

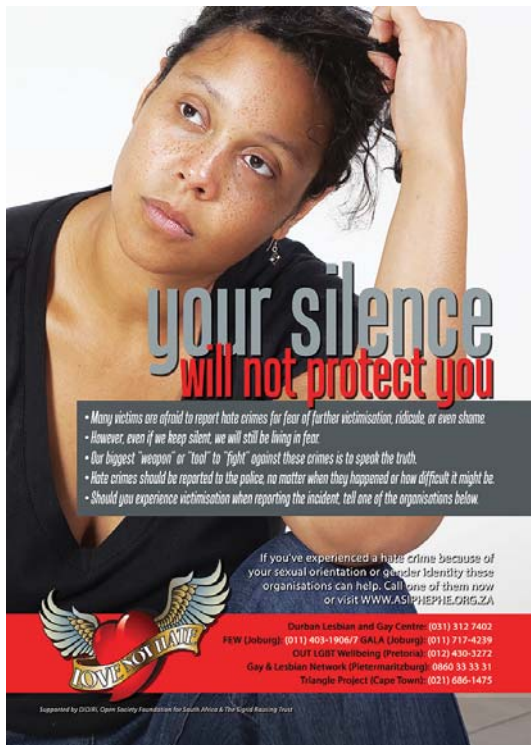
Direct Services: During the first quarter, a total number of 21 clients received assistance and services, 23 clients during the second, 24 during the third, and 23 during the fourth quarter. Nine clients required legal assistance during the first quarter, 8 clients during the second, 6 during the third, and 5 during the fourth quarter. Psycho-social counselling and support were requested by 8 clients during the first quarter, by 13 clients during the second, by 14 during the third quarter, and by 14 during the fourth quarter. Medical assistance was required by only 2 clients during the first quarter, by 3 clients during the second, by 5 clients during the third, and by 2 clients during the fourth quarter. A total number of 35 counselling sessions were conducted with clients, their family members and community members during the first quarter, a total of 33 during the second, a total of 61 during the third, and a total of 41 during the fourth quarter.

Integration: Meetings were arranged between partner organisations and the two identified Thutuzela Care Centres per province were organised to establish relations and sensitisation training- and other needs. A total of 7 meetings were held during the first quarter, 5 meetings during the second, 7 meetings during the third, and 11 meetings during the fourth quarter. A total of 3 training sessions were conducted during the four quarters. Only 2 follow-up training sessions could take place, due to a high number of government trainings taking place.

Training of Criminal Justice personnel: No training of Criminal Justice personnel were scheduled by participating organisations, but the process for the development of the DOJ National Task Team Training Manual has commenced, and was scheduled to be completed by the end of 2014 (it was not compelled). Piloting of the training manual and roll-out of trainings will only take place in 2015.

Community empowerment on rights and services available: Twelve monthly Hate Crimes Theme Posters were designed and distributed by the participating organisations' own networks. Posters were distributed to and displayed

at the following venues: Police Stations, Magistrates Courts, Universities, Community Centres, Libraries, Clinics, NGO's, Bars and Clubs, Support Group Meetings, and at Safe Spaces. Electronic versions of the posters were disseminated via the combined sms- and email database, of all the participating organisations, and also uploaded on the Facebook pages and websites of some organisations. The themes covered on the posters, were: "I can't be corrected" (November 2013); Crime vs. Hate Crime (December 2013); It is difficult to report (January 2014); Secondary Victimisation (February 2014); Surviving Sexual Violence – Rape (March 2014); Crime vs. Hate Crime 2 (April 2014); Hate Crimes – Safety Tips (May 2014); Male Rape (June 2014); It is difficult to report 2 (July 2014); Hate Speech (August 2014); Bullying (September 2014); and Discrimination in the workplace (October 2014). A monthly Newsletter with relevant information was distributed via the combined email database, and a monthly sms update was sent via the combined sms database.



Monthly themed Hate Crime awareness poster

Effective advocacy within the Department of Justice Task Team on Gender and Sexual Orientation based Violence perpetrated against LGBTI people: Participating organisations are represented on the National Task Team, and participate in the following structures: the National Task Team Working Group which advises and provides input on the development and finalisation of the Terms of Reference and the National Intervention Strategy, the Communication Campaign which informs and offers advice on the development and finalisation of the TV ad campaign, the Rapid Response Team which provides information and follow ups on backlogged hate crimes cases perpetrated against LGBTI people. Triangle Project's representative was elected

as co-chair of the NTT. Organisations are also represented on Local and provincial Victim Empowerment Forums, as well as on the National Hate Crimes Working Group.

TRAINING AND DEVELOPMENT

Health Care Worker Sensitisation Training

The Integrated Sensitisation Training (MSM, Sex Workers and PWUD) of Health Care Providers came to an end in May 2014. OUT was directly involved in the pilot training. Close to 500 HCP's in five provinces attended this ground breaking two day training course. OUT also produced a facilitator's manual to assist future trainers in sensitisation training regarding Key Populations. A staff member-Delene van Dyk-who is a master trainer- presented the lessons learned from this training process at the DOH Key Populations Stakeholders' meeting at Emperor's Palace in July 2014.

Binaries & Boxes (or Not!)

This dynamic training modality which still proves to have a huge impact on assisting various groups of people, especially service providers, aims to provide a better understanding of human sexuality, especially in terms of its complexity and fluidity. Since human sexuality is both complex and very dynamic and fluid, the content is constantly adapted. More than 300 individuals were reached.

The following sessions were conducted and organisations reached:

- Ad Hoc training sessions at OUT
- COC and SADC Sex Worker Peer Educators from Southern and Eastern African Countries
- The UCT Heteronormativity and Health Care Colloquium
- Foundation for Professional Development (FPD)
- WITS University
- Human Science and Research Council (HSRC)
- UNISA Clinical Masters students
- Waterberg Welfare Society in Polokwane
- The National & Provincial Department of Social Development Forum in Johannesburg
- Peer Educators of the East Rand
- Human Rights Defenders in Media - Lusaka, Zambia
- Setchaba Research Centre
- Developing LGBTI community organisations

TV and Radio Interviews

OUT, receives various requests for interviews TV, Radio and Press Statements, for example on the TV show Sistahood, which reaches thousands of ordinary South Africans. There were radio shows with Motshwedding FM on 'coming out' and 1 on Metro FM on MSM sexual health.

Development

OUT was actively involved in three DiDiRi Regional workshops that were organised and facilitated by the COC's

Olusegun Odumosu. The first two workshops concerned the training of Health Care Providers and LGBTI support organisations, representing 11 African countries, more specifically from the SADC region. A total of 95 people were reached. The other a workshop which was offered by twelve regional LGBTI representatives, focussed on the compilation of a process manual for Peer Education. OUT wants to thank Avri Spilka who assisted with this challenging process and the development of the manual. Other development work include Jay Matlou coordinating The Pink Thursday event in Mamelodi, with the Peer educators who marketed OUT's clinic and psychosocial services and distributed barrier methods. There was participation in PsySSA Sexuality and Gender Divisions' Core Group, and the process to develop of clinical guidelines for mental health professionals working with LGBTI clients.

Conference and other Presentations

Delene van Dyk presented a paper entitled "Gay, Trans* or Bi! Who am I? - A practical approach assisting therapists and counsellors to facilitate clients' understanding of their sexual and gender identity" at the PySSA Conference in Durban and at the Heteronormativity and Health Colloquium at UCT. Jay Matlou participated as a panellist and facilitator in the cyber safety dialogue for the LGBTI with the Film and Publication Board (fpb).

Mentoring

OUT's Peer Educators were supported by mentoring sessions, which gave attention to their emotional and spiritual wellbeing. These sessions covered emotional intelligence exercises and discussions, creativity, stress management, love and relationships and spiritual growth.

OUT would like to thank Brian Sibeko for his valuable input, positive attitude, youthful energy and refreshing outlook on life. He joined OUT in April 2012 as the Health Support Officer and added valuable meaning to the OUT team for two years, up to end of July 2014. He co-facilitated sensitisation trainings with the necessary insight, respect and sensitivity. Brian is the kind of guy who makes everyone he comes across feel perfectly okay with being exactly who they are. He will be treasured as a colleague and friend and OUT wishes him a successful future and life journey, full of courage, strength and a good sense of humour.

JAY MATLOU'S EXPERIENCE

Re-joining OUT in August 2014, from taking a two year break after working with the organisation for 9 years, was without a doubt a rewarding, deeply missed experience.

As part of being the Health Officer / Trainer, my duties consist of training service providers into understanding ongoing challenges faced by the LGBTI communities in South Africa and internationally.

The training and development programme has soared to now becoming inclusive of other vulnerable populations that are Key

Populations, including sex workers and injecting drug users, which further confirms the need to keep working toward building a healthier society with a strong focus on not leaving any communities behind. There is also an increasing demand from mainstream institutions, government departments and the private sector for trainings and presentations on sensitisation toward sexual minorities and key populations.

Another future highlight is the rejuvenation of the peer education programme where the list of peer educators will be more diverse and will include lesbian women, transgender and bisexual people who can reach a wider network of possible clients to uptake services.

PEOPLE WHO INJECT DRUGS

The Step-Up Project

Partners in Step-Up Project

The project is funded by the Centre for Disease Control (CDC), the United Nations Office on Drugs and Crime (UNODC), the United States President's Emergency Fund for Aids Relief (PEPFAR), with TB HIV Care and OUT Well-being an implementing partner. The project follows the World Health Organisation's (WHO) recommended package for HIV health services.

Aims of Step-Up Project

The harm reduction model is a public health approach that seeks to reduce the harms associated with behaviours that place individuals at high risk for the transmission of HIV and other blood borne pathogens, such as Hepatitis B and C. Despite a range of physiological and psychosocial issues, Pretoria People Who Inject Drugs (PWID) and People Who Use Drugs (PWUD) rarely have access to health services.

This project seeks to address this issue with the collection of evidence based data and the roll out of health services to the PWID and PWUD community. OUT hosts the three city (Cape Town, Durban and Pretoria) demonstration project in Pretoria.



The Step-Up Team

Step-Up Project's Activities

- Formative Assessment to map the wards where Needle and syringe programme (NSP) and other services can be issued in PWID hotspots
- HIV testing and counselling (HCT)
- Antiretroviral therapy (ART)
- Prevention and treatment of sexually transmitted infections (STIs)
- Condom programmes for people who inject drugs and their sexual partners (CP)
- Targeted information, education and communication for people who inject drugs and their sexual partners (IEC)
- Prevention, vaccination, diagnosis and treatment for viral hepatitis (VHB, VHC)
- Prevention, diagnosis and treatment of tuberculosis (TB)
- Community engagement and peer outreach

Activities completed

In July 2014 project staff were trained on Level One first aid. Project staff were also trained in the Formative Assessment which is a social mapping technique, as well as in gender sensitisation using the Binaries and Boxes or Not training.

Continuous stakeholder engagement took place between April 2014 and March 2015. Additional Formative Assessment training was given in December 2014. Formative Assessment mapping began in January 2015. Paralegal training of staff, by Mainline and INPUD (International Network of People who Use Drugs) took place in February 2015. During the process of Formative Assessment in December 2014, the project saw a great deal of potential in one of the peers who had assisted the project. This peer, who was homeless and showed extreme potential at being a peer education worker, was initiated onto OST during this period. The project team then hired him as a peer educator in February 2015.

MARKETING & COMMUNICATIONS

In 2014/2015 OUT's marketing work was adapted to accommodate the end of the Proudly Combined (bio-medical prevention) campaign and the loss of funding for the Love Not Hate campaign. The launch of the TEN81 private practice clinic was a new element added to OUT's marketing drive.

General OUT marketing & communications

OUT's services, events and related news and developments were communicated via various forms of media, including OUT's website, Facebook and Twitter pages, monthly newsletters, SMSs and press releases.

A monthly psychosocial theme was chosen around which a monthly poster with useful tips and advice was created and then adapted for use on social media, newsletters, the OUT site etcetera. Topics included "Problem Solving"; "Making Peace with Your Past"; "Discovering Your Life Purpose"; and; "How to be More Successful".

Posters were also designed to promote OUT's monthly Youth Group meetings. These were publicised on the OUT site, Facebook, Twitter and in the OUT newsletter. Event pages were created on Facebook to promote the Youth Group meetings.

Press releases issued by OUT focused on topics such as a Western Cape Equality Court's failure to rule in favour of a gay couple who were refused service by a guesthouse; advice for MSM on PrEP; urging Government to act on an LGBTI resolution at the UN Human Rights Council; welcoming the arrest of a hate crime perpetrator and; the launch of the TEN81 medical practice (which was widely reported by the media).

These press releases helped OUT stay in the public eye and OUT was requested on a number of occasions to comment or have its staff be interviewed by journalists on LGBTI issues. Social media memes for events such as the International Day Against Homophobia and Transphobia, World Aids Day and Human Rights Day were also created and posted on OUT's social media.

OUT's e-mail database almost doubled to 5,793 subscribers and the SMS database grew to 1,144 subscribers. These databases were maintained and updated throughout the year.

The Men2Men and Womyn2Womyn sites were maintained with monthly updates (including theme postings, monthly polls and articles). Ad-hoc articles around LGBT rights, developments in HIV treatment and prevention and news related to OUT's work were published on the OUT site to stimulate the interest of clients.

Marketing was also responsible for ad-hoc design work, including design of a lube ziplock card; various posters; layout of the annual report; Mams Pride posters and t-shirts; and so on. A logo and website for the SANAC LGBTI sector were also created. OUT celebrated its 21st Birthday and a logo was designed for the occasion. OUT also reworked its TEN81 posters and HIV pamphlets for use by the Gauteng Department of Health.

The maintenance and growth of OUT's social media presence was a focus of marketing this year. The OUT Facebook page grew to just under 3 000 likes, the newly created TEN81 page 71 likes and the OUT Twitter profile to over 700 followers. TEN81 Clinic and Services campaign

A newspaper and social media campaign were launched by OUT to promote its services and the TEN81 Clinic to MSM. Advertisements that were designed by OUT were placed in mainstream Pretoria newspapers and on Facebook and Grindr (targeting MSM in the Pretoria area).

A logo, posters, brochure, website, Facebook page, a sign and other marketing materials were also created for the TEN81 practice. The print campaigns' efficacy was not immediately felt, but there was a significant increase in likes on the OUT Facebook page (approximately 700) during the campaign period.



Ten81 Poster

The promotion of bio-medical prevention campaign

The campaign included the distribution of monthly posters to clubs and sex venues. These were repurposed into monthly adverts that were published in the LGBT community newspaper Exit and on the Mambaonline LGBT news website and on the MeetMarket MSM dating site. The online adverts were linked to related articles published on the men2men.co.za site. Simplified versions of the campaign posters were also sent to the Babylon nightclub in Centurion to be placed on their television screens. They were also posted on OUT's website, Facebook and Twitter pages and in monthly OUT e-mail newsletters.

The bio-medical prevention campaign further included the writing of articles every two months, which were published by Exit and Mambaonline, and a monthly SMS to the OUT database with short "OUT Tips" related to biomedical prevention.

This campaign wound down at the end of June 2014. With the end of the Proudly Combined campaign there was reduced budget to promote and produce content for the M2M site and as such there was a small but gradual decline in traffic to this site over the year.

Hate crimes campaign

In November 2013, OUT - together with five other LGBTI non-governmental organisations - launched the collaborative Love Not Hate programme. OUT took responsibility for managing the communications element of the campaign. OUT created monthly posters centred on themes and gave advice to empower members of the LGBTI community on how to deal with hate crimes. These posters were distributed to partner organisations across the country.

The monthly posters and themes were also disseminated via a monthly Love Not Hate e-mail newsletter and via a monthly SMS message, directing subscribers to the OUT site where more information could be found. They were also posted on OUT's website, and Facebook and Twitter pages.

MACRO ADVOCACY & REPRESENTATION

Within HIV/AIDS

OUT hosts the South African AIDS Council's (SANAC) LGBTI Sector and Dawie Nel (OUT Director) is the Sector leader. The Sector employed a coordinator and his duties were made difficult by sector lack of collaboration and the Department of Health not always being responsive. There were not many Civil Society Forum's nor integration of the level of SANAC.

OUT also hosted the LGBTI Sector in Gauteng. Two meetings were held with partners in all sub-districts. One of the major focus areas was the participation in provincial departmental health days as well as lobbying for the availability for commodities in the province.

Within hate crimes

There was significant focus on the new Love Not Hate programme. The programme which was launched in September is a collaboration between OUT, Gay and Lesbian Memory in Action (GALA), Forum for the Empowerment of Women (FEW), the Durban Gay and Lesbian Centre, the Pietermaritzburg Gay and Lesbian Network and Triangle Project.

Regarding advocacy within the Department of Justice, a Terms of Reference and a five year strategy were finalised. Within the ambit of the strategy, operational planning for 12 month periods followed. The Rapid Response Team convened but their progress was not ideal. Meetings and feedback/monitoring do not happen often enough and follow-ups were somewhat delayed. There has also been significant focus on a Government communication campaign to address hate crimes and a Government TV advertisement was flighted.

MANAGEMENT & FINANCIAL

Management and finances

Monitoring and evaluation took place through monthly staff and management meetings. These meetings monitored programme outputs, external events and representation, operational and administrative issues and finances. Quarterly

Reports which included an overview of all work were submitted to the OUT Board and these included an overview of all programmatic outputs. The four Board meetings that were held during the year emphasised issues relating to cash flows, finances and plans.

A significant amount of effort was invested in updating financial statements and finalising monthly profit and loss statements as well as the related balance sheet. These statements were signed off by the external book keeper and the Director. A two year cash flow projection was compiled.

Fundraising

OUT now has a funder base that consists of the following: COC-the Netherlands, COC-the Netherlands through the Royal Netherlands Embassy in Pretoria, the Gauteng Department of Health, SANAC, HIVOS and AIDS Fonds.

In the 2014/2015 year, we will form new relations with the Gauteng Department of Health for commodities in the clinic as well as the US State Department for the Love not Hate programme. The fundraising plan will be implemented with the aim of generating funds from international funding sources, local Government funding, local businesses, and generating own income.

The fundraising plan will be implemented with the aim of generating funds from international funding sources, local Government funding, local businesses, and generating own income.

OUT Staff Members



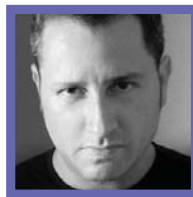
Dawie Nel has been the Director of OUT since 2002. He is gay and holds a Masters degree in Education from the University of the Witwatersrand. His interests are researching factors influencing gay men's health, and activism.



Jay joined OUT LGBT Well-being through a Learnership that led to his current position as Master Trainer and Health Officer. He is also studying toward his BA degree in Psychology at UNISA.



Moude Maodi joined OUT in March 2012 as Office Administrator. She is looking forward to studying Public, Constitutional and International Law through UNISA to pursue a career in protecting LGBTI rights and promoting non-discrimination in our society.



Luiz De Barros has a BA in English and Psychology and a BA Honours in Drama and film. He co-founded the multimedia agency Underdog where he worked as Creative Director for 14 years. He is Marketing and Communications Coordinator at OUT and editor of Mambaonline.com.



Johan Meyer is the Health Manager at OUT. He has a BD Theology degree, with special interest in Marriage and Family Counselling. Apart from having been a pastor for six years, Johan also worked in the mental health field for eight years.



Renugan Raidoo is the SANAC LGBTI Sector Co-ordinator, responsible for communications and advocacy for LGBTI-focused NGOs around the country. Renugan holds a BSc in Chemistry (Honours) and a BA in anthropology.



Delene van Dyk is responsible for LGBTI Health, Training & Development. She started her career as a psychiatric nurse in the military and completed a degree in nursing education. She is currently working towards her MCur degree. She's an activist, nurse therapist and an artist.



Olusegun Odumosu is Regional Programmes Manager for Dignity, Diversity and Rights (DiDiRi). He works as a dual staff-member for OUT and COC Netherlands. He worked as a clinician before pursuing a public health career focused on the right to health for sexual minorities.



Gérard Damstra is the permanent Clinic Nurse at OUT and is registered with the South African Nursing Council. He has seven years experience as a trauma nurse and is responsible for HIV testing and counselling, STI screenings and psychosocial support at OUT. Gérard joined OUT in June 2011.



Clara Makhwela has been the office domestic worker for OUT for the past eighteen years.



(Resigned) Brian Sibeko started with OUT as a Peer Educator and was appointed Health Support Officer in April 2012. He is studying towards his BA Degree in Social Work through UNISA. Brian aspires to help LGBT people accept themselves for who they are so that they can live fulfilling lives.



Sandra Swart is an accountant and is studying towards her honours in Value-Added Tax. She has worked for various companies as a clerk or an accountant, and also spent three years lecturing accounting. She loves interior decorating, movies and reading anything she can lay her hands on.

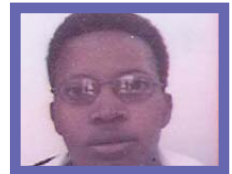
OUT Board Members

OUT's sincere gratitude to all Board Members for their dedication, expertise and oversight.

Prof Vasu Reddy (PhD), Chair of the Board. Vasu Reddy is a Deputy Executive Director in the Human and Social Development Programme at the Human Sciences Research Council (HSRC). He is also an Honorary Associate Professor of Gender Studies (University of Kwa-Zulu Natal). Prof Reddy was a Board Member of the National Coalition for Gay and Lesbian Equality that successfully lobbied for the inclusion of sexual orientation in the SA Constitution. He also co-founded and plays an active role as Board Member of the Durban Gay and Lesbian Centre.



(Resigned) Dr Mandisa Kakaza, Deputy Chair of the Board. Dr Kakaza is a specialist neurologist in Pretoria and joined the OUT Board in 2006. She brings valuable medical knowledge to the activities of OUT and has assisted with networking within the Department of Health and Steve Biko Academic Hospital.



Robert Cameron-Ellis, Treasurer of the Board. Mr Ellis was Chair of the Board till 2007. He is a Chartered Accountant and Certified Fraud Examiner. He is a partner in the law firm Edward Nathan Sonnenbergs and is regarded as one of the country's top forensic accountants. Mr Cameron Ellis lives in Pretoria with David, his partner.



Dr AH Mavhandu-Mudzusi is a senior lecturer, specialising in Basic Epidemiology for Health Sciences. She holds a PhD in Management, Masters in Nursing, Honours in Psychology and Honours in Nursing. She also has several diplomas in Nursing. Her main passion is advocacy for marginalised groups. She is involved in several LGBTI research projects both at national and international level. She is the first black female heterosexual board member of OUT.



Nicholas Nkosi is head of operational risk for Standard Bank, responsible for strategy and the implementation of Basel 11 requirements for retail banking. He lectures on a part-time basis for a post graduate programme in Compliance Management. Mr Nkosi has been involved as a board member of Sparrows Nest (home for destitute people living with HIV/AIDS) and joined the OUT Board in 2008.



Prof Cyril Nhlanhla Mbatha is Associate Professor of Economics and holds a PhD in Economics from Rhodes University. He has published in areas including Regional Trade Integration, Agricultural Exports, Natural Resources (Land & Water) Management, Skills Development and Labour Markets as well as Economic Research Methodology. He has consulted for local and international organisations and various national and provincial government departments in South Africa.



Prof Frans Viljoen - (MA, LLB, LLD (Pretoria), LLM (Cambridge) - is the Director for the Centre for Human Rights, Faculty of Law, University of Pretoria. He is the academic co-ordinator of the LLM (Human Rights and Democratisation in Africa) and has published extensively. Prof Viljoen has collaborated with numerous African LGBT organisations within the context of the work of the African Commission on Human and Peoples' Rights.



(Resigned) Steve Letsike is Government Relations Manager for the Anova Health Institute. She is also the Deputy Chairperson of the South African National AIDS Council (SANAC) and Chairperson of the SANAC Civil Society Forum. She is currently studying for a BA in Social and Human Science. Steve was named one of the 300 Young South Africans by the Mail & Guardian in 2009 and received the Activist of the Year Award in 2010 and 2013.





Audited financial statements

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING
REGISTRATION NUMBER: 000-219-NPO

FINANCIAL STATEMENTS
AS AT 31 MARCH 2015

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING**REGISTRATION NUMBER: 000-219-NPO****FINANCIAL STATEMENTS AS AT 31 MARCH 2015**

NATURE OF BUSINESS AND ACTIVITIES:	Health Services and Advocacy
BOARD MEMBERS:	Prof V Reddy – Chairman Prof M Kakaza – Deputy Chairman (Resigned August 2014) RE Cameron-Ellis – Treasurer N Nkosi – Board Member Dr CN Mbatha – Board Member S Letsike – Board Member (Resigned February 2015) Dr A Mavhandu-Mudzusi – Board Member Prof F Viljoen – Board Member F Joubert – Board Member DNF Nel – Executive Director
REGISTERED ADDRESS:	1081 Pretorius Street Hatfield 0083
AUDITORS:	DF van Tonder Auditors Po Box 2288 Montanapark 0159
BANKERS:	ABSA Bank Limited First National Bank Limited

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Board Members Report	3
Statement of Financial Position	4
Statement of Comprehensive Income	5
Statement of Changes in Equity	6
Statement of Cash Flows	7
Notes to the Financial Statements	8 - 14
Detailed Statement of Comprehensive Income	15 - 16



DFVANTONDER
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ODITEURE

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REPORT OF THE INDEPENDENT AUDITOR TO THE BOARD MEMBERS OF OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING

We have audited the accompanying financial statements of OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING, which comprise the statement of financial position as at 31 March 2015, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Board Member's Responsibility for the Financial Statements

The board members are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards for SME's. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING as at 31 March 2015, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards for SME's.

PRETORIA
2 NOVEMBER 2015


DF van Tonder
Chartered Accountant CA(SA)
Registered Auditor

BOARD MEMBERS RESPONSIBILITIES AND APPROVAL

The board members are required by the constitution of OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING, to maintain adequate accounting records and are responsible for the content and integrity of the financial statements and related financial information included in this report. It is their responsibility to ensure that the financial statements fairly present the state of affairs of the NPO as at the end of the financial year and the results of its operations and cash flows for the period then ended, in conformity with the accounting policies. The external auditors are engaged to express an independent opinion on the financial statements.

The financial statements are prepared in accordance with International Financial Reporting Standards for SME's (IFRSs for SME's) and are based upon appropriate accounting policies consistently applied and supported by reasonable and prudent judgments and estimates.

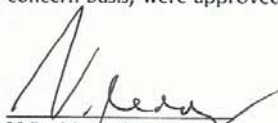
The board members acknowledge that they are ultimately responsible for the system of internal financial control established by the entity and place considerable importance on maintaining a strong control environment. To enable the board members to meet these responsibilities, the board sets standards for internal control aimed at reducing the risk of error or loss in a cost effective manner. The standards include the proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. These controls are monitored throughout the entity and all employees are required to maintain the highest ethical standards in ensuring the entity's business is conducted in a manner that in all reasonable circumstances is above reproach. The focus of risk management in the entity is on identifying, assessing, managing and monitoring all known forms of risk across the entity. While operating risk cannot be fully eliminated, the entity endeavours to minimise it by ensuring that appropriate infrastructure, controls, systems and ethical behaviour are applied and managed within predetermined procedures and constraints.

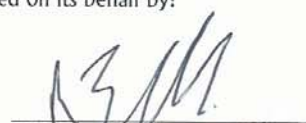
The board members are of the opinion, based on the information and explanations given by management that the system of internal control provides reasonable assurance that the financial records may be relied on for the preparation of the financial statements. However, any system of internal financial control can provide only reasonable, and not absolute, assurance against material misstatement or loss.

The board members have reviewed the entity's cash flow forecast for the year to 31 March 2016 and, in the light of this review and the current financial position, they are satisfied that the entity has or has access to adequate resources to continue in operational existence for the foreseeable future.

The external auditors are responsible for independently auditing and reporting on the entity's financial statements. The financial statements have been audited by the entity's external auditors and their report is presented on page 1.

The financial statements set out on pages 3 to 16, which have been prepared on the going concern basis, were approved by the board and were signed on its behalf by:


V Reddy - Chairperson


RE Cameron-Ellis - Treasurer

11 November 2015
Date

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING

REGISTRATION NUMBER: 000-219-NPO

BOARD MEMBERS REPORT FOR THE YEAR ENDED 31 MARCH 2015

The board members of the entity wishes to report as follows:

1. NATURE OF BUSINESS

During the year the entity operated as a non profit organization providing health and advocacy services to the lesbian, gay, bisexual and transgender community. No material changes took place in the principle nature of the organization.

2. REVIEW OF ACTIVITIES

The financial results for the year ended 31 March 2015 are set out in the attached financial statements, in which an operating surplus of R 249 818 is reported for the financial year.

3. BOARD MEMBERS

The names of the entity's board members are shown on page 1 of this report.

4. MATERIAL EVENTS AFTER ACCOUNTING DATE

The board is not aware of any material facts or circumstances which existed prior to the year end date or between the accounting date and publication of this report, which would adversely influence the assessment of the entity's financial statements or the results of its operations

The financial statements are prepared on the basis of accounting policies applicable to a going concern. This basis presumes that funds will be available to finance future operations and that the realization of assets and settlement of liabilities will occur in the ordinary course of business. The ability of the entity to continue as a going concern depends on the ability of the entity to procure funding for the ongoing operations of the entity for so long as it takes to restore the solvency of the entity. The board has secured funding for the entity to continue operations until 31 March 2016.

4.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEINGREGISTRATION NUMBER: 000-219-NPOSTATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2015

	NOTE	2015 R	2014 R
<u>ASSETS</u>			
NON CURRENT ASSETS		580 259	4
Furniture and Equipment	6.	60 259	4
Financial Assets	3.	520 000	-
CURRENT ASSETS		456 709	1 239 166
Trade and Other Receivables	2.	172 995	914 857
Cash and Cash Equivalents	4.	283 714	324 309
<u>TOTAL ASSETS</u>		<u>1 036 967</u>	<u>1 239 170</u>
<u>EQUITY AND LIABILITIES</u>			
EQUITY		(180 302)	(536 705)
Accumulated Deficit		(286 887)	(536 705)
Fixed Asset Reinstatement Reserve		106 584	-
CURRENT LIABILITIES		1 217 269	1 775 875
Trade and Other Payables	5.	304 255	331 823
Cash and Cash Equivalents	4.	177 107	177 107
Unspent Project Funds	7.	735 907	1 266 945
<u>TOTAL EQUITY AND LIABILITIES</u>		<u>1 036 967</u>	<u>1 239 170</u>

5.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING

REGISTRATION NUMBER: 000-219-NPO

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2015

	NOTE	2015 R	2014 R
Revenue	8.	5 603 730	5 119 411
Other Income		762 624	307 789
Operating Expenses		(6 125 738)	(5 190 105)
Operating Surplus before Financing		240 616	237 095
Financial Income		9 817	1 438
Finance Costs	9.	(616)	(1 283)
Surplus before Taxation		249 818	237 249
Taxation	13.	-	-
Surplus for the Period		<u>249 818</u>	<u>237 249</u>

6.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEINGREGISTRATION NUMBER: 000-219-NPOSTATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2015

	Fixed Asset Reinstatement Reserve	Accumulated Income/(Deficit)	Total
Balance: 1 April 2013	-	(773 954)	(773 954)
Net Surplus for the Year	-	237 249	237 249
Balance: 1 April 2014	-	(536 705)	(536 705)
Fixed Assets Reinstated Relating to Prior Periods	62 181	-	62 181
Fixed Assets Reinstated Relating to Current Period	44 404	-	44 404
Net Surplus for the Year	-	249 818	249 818
Balance: 31 March 2015	106 584	(286 887)	(180 302)

7.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING

REGISTRATION NUMBER: 000-219-NPO

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2015

	NOTE	2015 R	2014 R
CASHFLOW FROM OPERATING ACTIVITIES			
Cash Received from Funders		6 345 593	4 647 872
Cash Paid to Suppliers and Employees		5 891 941	4 354 856
Cash Generated/(Absorbed) by Activities	14.	<u>453 652</u>	<u>293 016</u>
- Interest Received		26 368	0
- Interest Paid		(616)	(1 283)
<i>Net Cash Inflow from Operating Activities</i>		<u><u>479 404</u></u>	<u><u>291 732</u></u>
CASHFLOW FROM INVESTMENT ACTIVITIES			
Increase In Financial Assets		(520 000)	-
<i>Net Cash (Outflow) from Investment Activities</i>		<u><u>(520 000)</u></u>	<u><u>-</u></u>
<i>Net (Decrease)/Increase In Cash and Cash Equivalents</i>		(40 596)	291 732
<i>Cash and Cash Equivalents - Beginning of the Year</i>		147 202	(144 530)
<i>Cash and Cash Equivalents - End of the Year</i>		<u><u>106 607</u></u>	<u><u>147 202</u></u>

8.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING**REGISTRATION NUMBER: 000-219-NPO****NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015****1. ACCOUNTING POLICIES****a. Basis of Presentation**

The financial statements have been prepared in accordance with the 'International Financial Reporting Standard for Small and Medium-sized Entities' (IFRS for SMEs). They have been prepared under the historical cost convention.

The preparation of financial statements in conformity with the IFRS for SMEs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the group's accounting policies. Areas involving a higher degree of judgement or where assumptions and estimations are significant to the financial statements.

b. Foreign Currency**(a) Functional and presentation currency**

Items included in the financial statements the entity is measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Rand, which is the NPO's functional presentation currency.

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

c. Cash and Cash Equivalents

Cash and cash equivalents includes cash on hand, demand deposits and other short-term highly liquid investments with original maturities of three months or less. Bank overdrafts are shown in current liabilities on the statement of financial position.

d. Trade Receivables

Trade receivables are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the entity will not be able to collect all amounts due according to the original terms of the receivables.

e. Trade Payables

Trade payables are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

f. Provisions

Provisions are recognised when the entity has a present legal or constructive obligation as a result of past events; it is possible that a transfer of economic benefits will be required to settle the obligation; and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the amount expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

9.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING

REGISTRATION NUMBER: 000-219-NPO

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

g. Property, Plant and Equipment

Property, plant and equipment is stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Where donor funding is used to purchase an asset, the purchase is initially offset against such donor funds. The asset is immediately reinstated and a corresponding credit is made against a fixed asset reinstatement reserve. The resulting asset is then depreciated over its useful life.

Land is not depreciated. Depreciation on other assets is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method. The estimated useful lives range as follows:

Computer Equipment	3 Years
Office Equipment	3 / 6 Years
Furniture and Equipment	6 Years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, if there is an indication of a significant change since the last reporting date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within other gains/(losses) - net in the statement of comprehensive income.

During the current year an adjustment was made to reinstate fixed assets purchased in prior years to a value representing cost less incurred depreciation as to correct the cost prices which had not been adjusted for disposals in the past.

h. Revenue Recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods or service in the ordinary course of the entity's activities. Revenue is shown net of sales/value-added tax, returns, rebates and discounts.

The entity recognises revenue when: the amount of revenue can be reliably measured; it is probable that future economic benefits will flow to the entity; and specific criteria have been met for each of the group's activities, as described below.

(a) Grant Income

Grants from the funding organisations are recognised at their fair value in profit or loss where there is a reasonable assurance that the grant will comply with all attached conditions. Grants received where the entity has yet to comply with all attached conditions are recognised as a liability and released to income when all attached conditions have been complied with.

Grants are recognised as income over the periods necessary to match them with the related costs they are intended to compensate.

A grant that becomes receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the entity with no future related costs is recognised as income for the period for the period in which it becomes receivable.

(b) Interest income

Interest income is recognised using the effective interest method.

10.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEINGREGISTRATION NUMBER: 000-219-NPONOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

i. Leases

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

The entity leases certain items of property, plant and equipment. Leases of property, plant and equipment where the entity has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments.

Each lease payment is apportioned between the liability and finance charges using the effective interest method. Rental obligations, net of finance charges, are included in borrowings in the statement of financial position. The property, plant and equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset and the lease term.

11.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING

REGISTRATION NUMBER: 000-219-NPO

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

2. TRADE AND OTHER RECEIVABLES	2015 R	2014 R
Accrued Income: Aidsfonds	-	143 340
Accrued Income: AMFAR	-	26 333
Accrued Income: CoC Netherlands	-	4 768
Accrued Income: Department of Health	-	49 500
Accrued Income: ICAP MSM Initiative	-	644 822
Accrued Income: PWID	2 133	5 954
Debt Recoverable	112 000	-
Deposits	35 450	35 450
Other Short Term and Staff Loans	23 412	-
Value Added Taxation	-	4 691
	<u>172 995</u>	<u>914 857</u>

3. FINANCIAL ASSETS

Financial Assets Measured at Cost	520 000	-
	<u>520 000</u>	<u>-</u>

The financial asset represents the long term portion recoverable relating to unauthorized expenditure recoveries.

4. CASH AND CASH EQUIVALENTS

Bank Balances	255 005	301 161
Cash on Hand	5 329	992
Short Term Deposits	23 380	22 156
Bridging the Gap Monies Held In Trust	(177 107)	(177 107)
	<u>106 607</u>	<u>147 202</u>

Cash and Cash Equivalents In the Statement of Cash Flows

The organisation holds monies amounting to R 177 107 in trust on behalf of Schorer.

5. TRADE AND OTHER PAYABLES

Accrued Expenses and Provisions	55 741	42 850
African Men for Sexual Health and Rights (AMSHer)	90 000	120 000
Employee Deduction Arrears, Penalties and Interest	120 756	79 935
Trade Payables	37 232	89 038
Value Added Taxation	525	-
	<u>304 255</u>	<u>331 823</u>

The AMSHer inter organisation loan is unsecured, interest free and is repayable in fixed monthly payments.

12.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEINGREGISTRATION NUMBER: 000-219-NPONOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015**6. FURNITURE AND EQUIPMENT**

	Computer Equipment	Office Equipment	Furniture & Fittings	Total
<u>COST</u>				
Balance at 1 April 2013	228 754	53 953	26 086	308 793
Acquisitions	11 514	-	-	11 514
Disposals	-	-	-	-
Balance at 31 March 2014	240 268	53 953	26 086	320 307
Balance at 1 April 2014	240 268	53 953	26 086	320 307
Acquisitions	-	-	-	-
Reinstatement Adjustments	(67 462)	44 556	2 612	(20 295)
Disposals	-	-	-	-
Balance at 31 March 2015	172 806	98 509	28 698	300 012
<u>DEPRECIATION/IMPAIRMENT LOSSES</u>				
Balance at 1 April 2013	228 753	53 951	26 085	308 789
Depreciation for the Year	11 514	-	-	11 514
Disposals	-	-	-	-
Balance at 31 March 2014	240 267	53 951	26 085	320 303
Balance at 1 April 2014	240 267	53 951	26 085	320 303
Depreciation for the Year	29 287	16 418	625	46 330
Reinstatement Adjustments	(139 636)	15 417	(2 660)	(126 879)
Disposals	-	-	-	-
Balance at 31 March 2015	129 918	85 786	24 050	239 754
<u>CARRYING AMOUNTS</u>				
At 1 April 2013	1	2	1	4
At 31 March 2014	1	2	1	4
At 1 April 2014	1	2	1	4
At 31 March 2015	42 888	12 722	4 648	60 259

7. UNSPENT PROJECT FUNDS

	2015 R	2014 R
Aidsfonds	-	90 752
CoC Bridging the Gaps	315 350	99 625
CoC DiDIRI	253 034	133 254
CoC Integrated Manual	-	15 948
French Embassy	18 957	-
Hate Crimes : HIVOS	126 271	97 749
Hate Crimes : Open Society Foundation	-	200 000
Hate Crimes : Sigrid Rausing Trust	-	514 985
The South African National Aids Council	22 296	114 632
	<u>735 907</u>	<u>1 266 945</u>

13.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING

REGISTRATION NUMBER: 000-219-NPO

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

8. REVENUE

	2015 R	2014 R
Grant Income Received	5 603 730	5 119 411
	<u>5 603 730</u>	<u>5 119 411</u>

9. FINANCE COSTS

Bank Overdraft	616	1 283
	<u>616</u>	<u>1 283</u>

10. OPERATING LEASE COMMITMENTS

The entity leases offices buildings under a non-cancellable operating lease agreement. The lease term is for a term of three years. The lease agreement is renewable at the end of the lease period at market rate.

The entity also leases office equipment under cancellable operating lease agreements. The entity is required to give one months notice for the termination of these agreements.

The future minimum lease payments under non-cancellable operating leases are as follows:

	2015 R	2014 R
No later than 1 year	432 000	400 000
Later than 1 year and no later than 5 years	-	-
Later than 5 years	-	-
Total	<u>432 000</u>	<u>400 000</u>

11. RELATED PARTIES

Relationships:

Members of Key Management

DNF Nel
RE Cameron-Ellis Director
Treasurer

Related Party Transactions:

Directors Salary - DNF Nel

	2015 R	2014 R
Directors Salary - DNF Nel	770 400	688 500

14.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEINGREGISTRATION NUMBER: 000-219-NPONOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015**12. GOING CONCERN**

At 31 March 2015 the entity's total liabilities exceeded its assets by R 180 302.

The financial statements have been prepared on the basis of accounting policies applicable to a going concern. The basis presumes that funds will be available to finance future operations and that the realisation of assets and settlement of liabilities, contingent obligations and commitments will occur in the ordinary course of business.

The ability of the entity to continue as a going concern is dependant on a number of factors. The most significant of these is that the board continues to procure funding for the ongoing operations of the entity for so long as it takes to restore the solvency of the entity. The board has secured funding for the entity to continue operations until 31 March 2016.

13. SOUTH AFRICAN REVENUE SERVICES

No provision has been made for SA normal taxation as the entity is exempt from taxation in terms of Section 10(1)(F) of the Income tax act as amended.

14. STATEMENT OF CASHFLOWS

	2015 R	2014 R
Reconciliation of net surplus before taxation and cashflow from normal operating activities.		
Surplus before Taxation	249 818	237 249
Adjusted for:		
- Interest Received	(26 368)	-
- Finance Costs	616	1 283
- Depreciation	46 330	-
Cashflow from Operating Activities	270 396	238 533
Changes In Working Capital	183 257	54 483
- Decrease/(Increase) in Trade and Other Receivables	741 862	(471 539)
- (Decrease) in Trade and Other Payables	(27 567)	(140 431)
- (Decrease)/Increase In Unspent Project Funds	(531 038)	666 453
	<u>453 652</u>	<u>293 016</u>

15.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING

REGISTRATION NUMBER: 000-219-NFO

DETAILED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2015

OPERATING INCOME AND EXPENSES

Project Specific and General Funding:

	2015 R	2015 R	2015 R	2015 R	2015 R	2015 R	2014 R	2014 R	2014 R
	Revenue	Direct Expenses	Overheads Allocated	Total Project Cost	Surplus / (Shortfall)		Revenue	Total Project Cost	Surplus / (Shortfall)
Project Specific and General Funding:	5 603 730	1 256 380	4 553 080	5 809 460	(205 730)		5 119 411	4 262 249	857 162
Aldfonds	165 728	67 173	180 018	247 191	(81 463)		300 651	300 651	-
AMFAR	22 339	13 373	-	13 373	8 966		151 996	151 996	-
Anova Health Institute	47 000	-	47 001	47 001	(1)		-	-	-
CoC Bridging the Gaps	532 922	66 132	468 789	532 922	-		524 934	524 934	-
CoC DIDIRI	1 191 719	313 187	878 532	1 191 719	-		545 030	545 030	-
CoC Integrated Manual	15 948	-	-	-	15 948		328 218	328 218	-
DOH Sector Coordination and Development	500 000	71 500	428 500	500 000	-		-	-	-
DOH Training and Development	-	43 868	-	43 868	(43 868)		701 402	334 664	366 738
Hate Crimes : HIVOS	97 749	78 000	19 749	97 749	-		82 251	82 251	-
Hate Crimes : Open Society Foundation	200 000	-	200 000	200 000	-		200 000	200 000	-
Hate Crimes : Sigrid Rausing Trust	514 985	128 526	386 459	514 985	-		524 361	524 361	-
HIVOS	-	-	219 411	219 411	(219 411)		547 400	285 422	261 978
HIVOS SAPS	67 089	39 089	28 000	67 089	-		-	-	-
HSRC Research Funding	-	-	-	-	-		(72 430)	-	(72 430)
ICAP Funding	1 113 091	233 189	765 120	998 309	114 782		947 922	654 372	293 550
Lifeline French Embassy	12 600	-	12 600	12 600	-		-	-	-
TB / HIV Care Step Up Project	885 043	155 906	730 589	886 495	(1 452)		43 785	25 800	17 985
The South African National Aids Council	223 456	33 144	190 313	223 456	-		-	-	-
UNISA	-	-	-	-	-		293 891	304 551	(10 660)
US Embassy	14 062	13 293	-	13 293	769		-	-	-
Other Income:	772 441	-	-	-	772 441		309 227	-	309 227
Debt Recovered	700 000	-	-	-	700 000		10 000	-	10 000
Donations	7 170	-	-	-	7 170		8 871	-	8 871
Insurance Claims	26 368	-	-	-	26 368		-	-	-
Interest Received	9 817	-	-	-	9 817		1 438	-	1 438
Medical Practice Income	4 098	-	-	-	4 098		-	-	-
Rental Income	7 895	-	-	-	7 895		-	-	-
Settlement	-	-	-	-	-		253 000	-	253 000
Sundry Income	17 093	-	-	-	17 093		35 918	-	35 918

16.

OUT LESBIAN / GAY / BISEXUAL / TRANSGENDER (LGBT) WELL BEING

REGISTRATION NUMBER: 000-219-NPO

DETAILED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2015

	2015 R	2015 R	2015 R	2015 R	2015 R	2015 R	2014 R	2014 R	2014 R
	Revenue	Direct Expenses	Overheads Allocated	Total Project Cost	Surplus / (Shortfall)		Revenue	Total Project Cost	Surplus / (Shortfall)
Operational Expenditure:									
Accounting Fees	-	4 863 291	-	4 863 291	4 863 291		-	3 683 639	3 683 639
Advocacy and Mainstreaming Program Costs	-	129 474	-	129 474	129 474		-	120 175	120 175
Auditors Remuneration	-	60 900	-	60 900	60 900		-	9 000	9 000
Bank Charges	-	17 323	-	17 323	17 323		-	50 520	50 520
Board Meeting Expenses	-	2 830	-	2 830	2 830		-	16 539	16 539
Computer Expenses	-	88 863	-	88 863	88 863		-	3 026	3 026
Conference Attendance	-	250	-	250	250		-	73 946	73 946
Depreciation	-	46 330	-	46 330	46 330		-	3 000	3 000
Donations	-	-	-	-	-		-	-	-
Fundraising	-	-	-	-	-		-	-	-
Gifts and Flowers	-	680	-	680	680		-	44 509	44 509
Insurance	-	38 788	-	38 788	38 788		-	59	59
Lease Rentals on Operating Lease	-	429 333	-	429 333	429 333		-	31 086	31 086
Legal Fees	-	9 350	-	9 350	9 350		-	423 000	423 000
Marketing and Promotions	-	326 046	-	326 046	326 046		-	43 253	43 253
Medical Practice Expenses	-	6 062	-	6 062	6 062		-	282 900	282 900
Municipal Charges	-	10 991	-	10 991	10 991		-	25 252	25 252
Networking Expenses	-	552	-	552	552		-	3 000	3 000
Postages and Courier	-	16 862	-	16 862	16 862		-	1 113	1 113
Printing and Stationery	-	11 718	-	11 718	11 718		-	47 819	47 819
Refreshments and Entertainment	-	6 908	-	6 908	6 908		-	12 957	12 957
Repairs and Maintenance	-	37 130	-	37 130	37 130		-	7 033	7 033
Research and Development Costs	-	13 090	-	13 090	13 090		-	999	999
Safety and Security	-	3 390 301	-	3 390 301	3 390 301		-	13 182	13 182
Salaries and Wages	-	115 026	-	115 026	115 026		-	2 326 684	2 326 684
Telephone, Fax and Internet	-	96 516	-	96 516	96 516		-	104 490	104 490
Travel and Accommodation	-	7 967	-	7 967	7 967		-	27 900	27 900
Website Expenses	-	-	-	-	-		-	12 195	12 195
Overheads Allocated	-	-	(4 553 080)	(4 553 080)	(4 553 080)		-	(2 755 783)	(2 755 783)
Penalties and Interest on Statutory Arrears	-	6 067	-	6 067	6 067		-	-	-
OPERATING SURPLUS BEFORE FINANCE COSTS	6 376 172	6 125 738	-	6 125 738	250 433		5 428 638	5 190 105	238 533
Finance Costs	-	(616)	-	(616)	(616)		-	(1 283)	(1 283)
OPERATING SURPLUS FOR THE YEAR	<u>6 376 172</u>	<u>6 125 123</u>	<u>(4 553 080)</u>	<u>6 125 123</u>	<u>249 818</u>		<u>5 428 638</u>	<u>5 188 822</u>	<u>237 249</u>



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